

Andrew McCullough

“It is rewarding to help clients complete complex real estate transactions and make critical business decisions. In my 16+ years of practice, I have developed an instinct for the issues that can kill a deal, and focus on what matters most to a client. Clients expect all lawyers to know the law and see the issues, but a lawyer becomes invaluable by bringing calm, clarity, and efficiency to the table.”

Andrew McCullough is a skilled lawyer that understands the delicate balance between the inherent complexity in commercial transactions and a client’s need for practical solutions. He has extensive experience with all aspects of commercial real estate transactions in the Carolinas and throughout the Southeast.

Andrew handles the usual array of commercial real estate work - acquisitions/dispositions, joint ventures, leasing, financing, development, and management of a variety of property types. He represents developers, brokers, property managers, investors, builders, and more. He also regularly represents companies whose primary business is not real estate, but own or lease real estate, and realize the impact that real estate decisions have on their business.

In addition to commercial real estate matters, Andrew provides general business counsel to individuals and companies from start-up and formation, to exit planning, and everything in between.

Clients rely on Andrew to be their advisor – he handles their transactions, but also provides advice and guidance on many issues related to their business. He doesn’t seek to represent everyone, or handle every transaction he can. He curates his practice by selecting clients that see the value and potential that a responsive and committed lawyer can provide.

Andrew’s style is to be proactive and solution-oriented. Lawyers have a reputation for being unnecessarily combative and argumentative; however, Andrew believes that, more often than not, the client’s interests are best served by negotiating and working collaboratively with other parties.

Education

- University of North Carolina-Chapel Hill, B.A. with distinction, History; Phi Beta Kappa (2001)
- University of North Carolina-Chapel Hill, J.D.; Member-NC Banking Institute (2004)



PROFESSIONAL HIGHLIGHTS

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PRACTICE AREAS

Commercial Real Estate

BAR ADMISSIONS

North Carolina
South Carolina

RECENT AWARDS & RECOGNITION

Selected by his peers for inclusion in The Best Lawyers in America® in Real Estate Law (2021)

Recognized by U.S. News – Best Lawyers®



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